

# Perpetual convertible bonds in jump-diffusion models

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## Abstract

A convertible (callable) bond is a security that the holder can convert into a specified number of underlying shares. In addition, the issuer can recall the bond, paying some compensation, or force the holder to convert it immediately. We give an explicit solution to the corresponding optimal stopping game in the context of a reduced form model driven by a Brownian motion and a compound Poisson process with exponential jumps. It turns out that the occurrence of jumps leads to optimal stopping strategies whose structure differs from the results for continuous models.

Key words: Convertible bond, optimal stopping game, jump-diffusion model, integro-differential free-boundary problem, continuous and smooth fit, Itô-Tanaka-Meyer formula.

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## 1 Introduction

The market for convertible bonds has been growing rapidly during the last years. A convertible bond can be considered as a hybrid between a standard corporate bond and a stock. To issue a convertible bond is especially attractive for relatively small firms with high growth potential and risk. Such firms can often pay only small coupons but are willing to compensate this by participating the holder in the possible rise of their stocks.

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Convertible bonds have been investigated rather extensively. Especially quite recently the corresponding optimal stopping problems have attracted much attention in the literature on mathematical finance. One has to distinguish between *reduced form models* where the stock price process of the issuing firm is directly given by some stochastic process and *structural models* where the starting point is the *firm value* which is the sum of the total equity value and the total debt value. Within a firm value model the pricing problem is treated in Sîrbu, Pikovsky and Shreve [31]. In contrast to earlier articles of Brennan and Schwartz [4] and Ingersoll [11]-[12], their paper includes the case where an earlier conversion of the bond can be optimal that necessitates to address a nontrivial free-boundary problem. In this article we work with reduced form models where such a contract can be expressed as a standard game contingent claim (see Davis and Lischka [6] for a complete introduction and a precise description of the contract). The arbitrage-free prices for a game contingent claim are given by the values of the corresponding zero-sum optimal stopping games considered under some martingale measures (see Kifer [17] for complete market models, and Kallsen and Kühn [16] for the incomplete case). In addition, by utility arguments one can justify a special choice for the martingale measure in incomplete models (see, e.g., Kallsen and Kühn [15]). Explicit solutions for the perpetual put option of game type are obtained in Kyprianou [21].

The special feature of this paper is that we do not restrict ourselves to the classical Black-Scholes model, but study a more general jump-diffusion model, where aiming at closed form solutions we consider the perpetual case and let the jumps be exponentially distributed. Besides the analytical tractability of this model, it has some other desirable properties. For example, it is able to reproduce the leptokurtic feature of the return distribution. In addition, taking a HARA-type utility function and the corresponding utility-based martingale measure, the jumps remain exponentially distributed under the measure transformation (see Kou [18] and Kou and Wang [19] for a detail description of the model).

It turns out that the occurrence of jumps in the model may change the structural behavior of the solution, and the issuer of a convertible bond is affected by the jump risk that the conversion value can exceed the recall price. Moreover, we can observe some

phenomena which are quite unusual in optimal stopping problems. This is in contrast to standard American put and call options, where it was shown that the structure of optimal exercise times does not change under an extension of the driving process from Brownian motion to a more general Lévy process (see, e.g., Mordecki [23]-[24]). However, the phenomena observed in this paper should correspondingly also hold in the non-perpetual case as well as in more general jump-diffusion models.

The paper is organized as follows. In Section 2 we formulate the corresponding optimal stopping game and reduce it to an equivalent integro-differential free-boundary problem. In Section 3 we derive an explicit solution to the free-boundary problem that also prepares the proof of the main result which is stated in Theorem 4.1. In Section 4 we verify that the solution of the free-boundary problem turns out to be a solution of the initial optimal stopping problem. In Section 5 we give some concluding remarks and comment the structure of the solution under different relationships on the parameters of the model.

## 2 Formulation of the problem

For a precise formulation of the problem let us consider a probability space  $(\Omega, \mathcal{F}, P)$  with a standard Brownian motion  $W = (W_t)_{t \geq 0}$  and a jump process  $J = (J_t)_{t \geq 0}$  defined by  $J_t = \sum_{i=1}^{N_t} \xi_i$ , where  $N = (N_t)_{t \geq 0}$  is a Poisson process with intensity  $\lambda$  and  $(\xi_i)_{i \in \mathbb{N}}$  is a sequence of independent random variables exponentially distributed with parameter 1 ( $W$ ,  $N$  and  $(\xi_i)_{i \in \mathbb{N}}$  are supposed to be independent). The stock price process  $S = (S_t)_{t \geq 0}$  is given by

$$S_t = s \exp \left( \left( r - \delta - \frac{\eta^2}{2} - \frac{\lambda \theta}{1 - \theta} \right) t + \eta W_t + \theta J_t \right) \quad (2.1)$$

where  $\eta \geq 0$ ,  $0 < \delta < r$  and  $\theta < 1$ . It follows that  $S$  solves the stochastic differential equation

$$dS_t = S_{t-}(r - \delta) dt + S_{t-}\eta dW_t + S_{t-} \int_0^\infty \left( e^{\theta y} - 1 \right) (\mu(dt, dy) - \nu(dt, dy)) \quad (S_0 = s) \quad (2.2)$$

where  $r$  is the riskless interest rate and the dividend rate paid to stockholders is  $\delta S_t$ . Here  $\mu(dt, dy)$  is the measure of jumps of the process  $J$  with the compensator  $\nu(dt, dy) =$

$\lambda dt I(y > 0) e^{-y} dy$ , which means that we work directly under a martingale measure for  $S$ . Note that the assumption  $\theta < 1$  guarantees that the jumps of  $S$  are integrable under the martingale measure, which is no restriction.

Assume that the firm issues a convertible bond at time zero. At each subsequent time, the bondholder can decide whether to continue to hold the bond, thereby collecting coupons at the rate  $c + hS$  with some  $c > 0$  and  $h \geq 0$  fixed, or to convert it into a predetermined number  $\gamma > 0$  of stocks. On the other hand, at any time the issuing firm can redeem the bond at some call price  $K > 0$ , but at the same time it has to offer the holder to convert the bond instantly. Put differently, the firm can terminate the contract by paying the amount  $\max\{K, \gamma S\}$ . Thus we can express this contract as a standard game contingent claim. If the holder terminates the contract by converting the bond into  $\gamma$  stocks, then the total (discounted) payoff to the holder is given by

$$L_t = \int_0^t e^{-ru} (c + hS_u) du + e^{-rt} \gamma S_t, \quad (2.3)$$

while if the issuer terminates the contract, then the total payoff to the holder is given by

$$U_t = \int_0^t e^{-ru} (c + hS_u) du + e^{-rt} (K \vee \gamma S_t) \quad (2.4)$$

for any time  $t \geq 0$ . Taking into account that the holder looks for a converting time maximizing the expected discounted payoff, while the issuer looks for a recalling time minimizing the same quantity, we obtain by Kifer [17] or Kallsen and Kühn [16] that an *arbitrage-free price* for the convertible bond coincides with the value of the corresponding optimal stopping game

$$\begin{aligned} V_*(s) &= \inf_{\sigma} \sup_{\tau} E_s [L_{\tau} I(\tau < \sigma) + U_{\sigma} I(\sigma \leq \tau)] \\ &= \sup_{\tau} \inf_{\sigma} E_s [L_{\tau} I(\tau < \sigma) + U_{\sigma} I(\sigma \leq \tau)] \end{aligned} \quad (2.5)$$

where the infimum and the supremum are taken over all stopping times  $\sigma$  and  $\tau$  with respect to the natural filtration of  $S$ , and  $E_s$  denotes the expectation under the assumption that  $S_0 = s$  for  $s > 0$ . We also note that when  $c \geq rK$  the solution of the problem (2.5) is trivial, so that we assume that  $c < rK$ . In addition, we suppose that  $h < \gamma\delta$ , since otherwise, the coupon payments for the convertible bond *always* exceed the dividend payments of the involved stocks.

From the general theory of optimal stopping games (see, e.g., [7], [2]-[3], [8]-[9], [20], [22], [5]) it follows that the value function  $V_*(s)$  of the problem (2.5) lies between  $\gamma s$  and  $K \vee \gamma s$  for each  $s > 0$ . Then, from the structure of the lower and upper processes (2.3) and (2.4) it is seen that  $L_t = U_t$  when  $S_t \geq K/\gamma$  for any  $t \geq 0$ , and hence we have  $V_*(s) = \gamma s$  for all  $s \geq K/\gamma$ . Taking into account these facts we will search for optimal stopping times, at which the issuer and holder should terminate the contract, of the form

$$\sigma_* = \inf\{t \geq 0 \mid S_t \geq A_*\} \quad (2.6)$$

$$\tau_* = \inf\{t \geq 0 \mid S_t \geq B_*\} \quad (2.7)$$

for some numbers  $0 < A_* \leq K/\gamma$  and  $0 < B_* \leq K/\gamma$  to be determined. We also observe that, by virtue of the structure of the lower and upper gain functions  $\gamma s$  and  $K \vee \gamma s$ , it follows that stopping the game simultaneously by both holder and issuer cannot be optimal as long as the process  $S$  fluctuates in the interval  $(0, K/\gamma)$ . Thus, only the following situations can occur: either  $B_* < A_* = K/\gamma$ , or  $A_* < B_* = K/\gamma$ , or  $A_* = B_* = K/\gamma$ .

By means of standard arguments it can be shown that the infinitesimal operator  $\mathbb{L}$  of the process  $S$  acts on an arbitrary function  $F \in C^2(0, \infty)$  (or  $F \in C^1(0, \infty)$  when  $\eta = 0$ ) according to the rule

$$(\mathbb{L}F)(s) = \left( r - \delta - \frac{\lambda\theta}{1-\theta} \right) s F'(s) + \frac{\eta^2}{2} s^2 F''(s) + \int_0^\infty \left( F(se^{\theta y}) - F(s) \right) \lambda e^{-y} dy \quad (2.8)$$

for all  $s > 0$ . In order to find explicit expressions for the unknown value function  $V_*(s)$  from (2.5) and the unknown boundaries  $A_*$  and  $B_*$  from (2.6)-(2.7) let us use the general theory of optimal stopping problems for continuous time Markov processes (see, e.g., [10] and [29], Chapter III, Section 8, as well as [2]-[3]). We can reduce the optimal stopping game (2.5) to the free-boundary problem

$$(\mathbb{L}V - rV)(s) = -(c + hs) \text{ for } 0 < s < A \wedge B \quad (2.9)$$

$$V(B-) = \gamma B \text{ if } B \leq A = \frac{K}{\gamma}, \quad V(A-) = K \vee \gamma A \text{ if } A \leq B = \frac{K}{\gamma} \quad (\text{continuous fit}) \quad (2.10)$$

$$V(s) = \gamma s \text{ for } s > B \text{ if } B \leq A = \frac{K}{\gamma}, \quad V(s) = K \vee \gamma s \text{ for } s > A \text{ if } A \leq B = \frac{K}{\gamma} \quad (2.11)$$

$$\gamma s < V(s) < K \vee \gamma s \text{ for } 0 < s < A \wedge B \quad (2.12)$$

where  $0 < A \vee B \leq K/\gamma$  and (2.10) play the role of instantaneous-stopping conditions. Moreover, when either  $\eta > 0$ , or  $\theta < 0$ , or  $0 < \theta < 1$  with  $r - \delta - \lambda\theta/(1 - \theta) > 0$  holds, we assume that the conditions

$$V'(B-) = \gamma \text{ if } B < A = \frac{K}{\gamma}, \quad V'(A-) = 0 \text{ if } A < B = \frac{K}{\gamma} \quad (\text{smooth fit}) \quad (2.13)$$

are satisfied. The latter can be explained by the fact that in the cases mentioned above, leaving the continuation region  $(0, A_* \wedge B_*)$  the process  $S$  can pass through the boundary  $A_* \wedge B_* < K/\gamma$  continuously. This property was earlier observed in [25]-[26] by solving some other optimal stopping problems for jump processes (see also [1] for necessary and sufficient conditions for the occurrence of the smooth-fit condition and references to the related literature).

### 3 Solution of the free-boundary problem

Let us now derive explicit solutions to the free-boundary problem formulated above under different relationships on the parameters of the model.

3.1. Let us first consider the continuous case  $\eta > 0$  and  $\theta = 0$ . In this case, by means of the same arguments as in [28], Section 8, or [30], Chapter VII, Section 2a, it can be shown that equation (2.9) has the general solution

$$V(s) = C_1 s^{\gamma_1} + C_2 s^{\gamma_2} + \frac{c}{r} + \frac{hs}{\delta} \quad (3.1)$$

where  $C_1$  and  $C_2$  are some arbitrary constants, and  $\gamma_2 < 0 < 1 < \gamma_1$  are given by

$$\gamma_i = \frac{1}{2} - \frac{r - \delta}{\eta^2} - (-1)^i \sqrt{\left(\frac{1}{2} - \frac{r - \delta}{\eta^2}\right)^2 + \frac{2r}{\eta^2}} \quad (3.2)$$

for  $i = 1, 2$ . It thus follows that in (3.1) we have  $C_2 = 0$ , since otherwise  $V(s) \rightarrow \pm\infty$  as  $s \downarrow 0$  that should be excluded by virtue of the obvious fact that the value function (2.5) is bounded under  $s \downarrow 0$ . Hence, applying conditions (2.10) and (2.13) to the function (3.1), we get that if  $B < A = K/\gamma$  then the following equalities hold

$$C_1 B^{\gamma_1} + \frac{c}{r} + \frac{hB}{\delta} = \gamma B \quad (3.3)$$

$$\gamma_1 C_1 B^{\gamma_1} + \frac{hB}{\delta} = \gamma B \quad (3.4)$$

and if  $A < B = K/\gamma$  then the following equalities hold

$$C_1 A^\gamma + \frac{c}{r} + \frac{hA}{\delta} = K \quad (3.5)$$

$$\gamma_1 C_1 A^{\gamma_1} + \frac{hA}{\delta} = 0. \quad (3.6)$$

Thus, solving the systems (3.3)-(3.4) and (3.5)-(3.6) it follows that three regions for  $K$  with qualitatively different solutions to the free-boundary problem (besides the trivial solution in case  $K \leq c/r$ ) can be distinguished. Namely, by means of straightforward calculations we obtain that if the condition

$$K > \frac{\gamma_1}{\gamma_1 - 1} \frac{\gamma\delta}{\gamma\delta - h} \frac{c}{r} \quad (3.7)$$

holds then  $B_* < A_* = K/\gamma$  and the solution of system (2.9)-(2.10)+(2.13) is given by

$$V(s; B_*) = \frac{1}{\gamma_1 - 1} \frac{c}{r} \left( \frac{s}{B_*} \right)^{\gamma_1} + \frac{c}{r} + \frac{hs}{\delta} \quad (3.8)$$

for all  $0 < s < B_*$  with

$$B_* = \frac{\gamma_1}{\gamma_1 - 1} \frac{\delta}{\gamma\delta - h} \frac{c}{r}, \quad (3.9)$$

if the condition

$$\frac{\gamma_1\gamma\delta}{\gamma_1(\gamma\delta - h) + h} \frac{c}{r} \leq K \leq \frac{\gamma_1}{\gamma_1 - 1} \frac{\gamma\delta}{\gamma\delta - h} \frac{c}{r} \quad (3.10)$$

holds then  $A_* = B_* = K/\gamma$  and the solution of system (2.9)-(2.10) is given by

$$V(s; K/\gamma) = \left( \frac{\gamma\delta - h}{\delta} \frac{K}{\gamma} - \frac{c}{r} \right) \left( \frac{\gamma s}{K} \right)^{\gamma_1} + \frac{c}{r} + \frac{hs}{\delta} \quad (3.11)$$

for all  $0 < s < K/\gamma$ , while if the condition

$$\frac{c}{r} < K < \frac{\gamma_1\gamma\delta}{\gamma_1(\gamma\delta - h) + h} \frac{c}{r} \quad (3.12)$$

holds then  $A_* < B_* = K/\gamma$  and the solution of system (2.9)-(2.10)+(2.13) is given by

$$V(s; A_*) = -\frac{1}{\gamma_1 - 1} \left( K - \frac{c}{r} \right) \left( \frac{s}{A_*} \right)^{\gamma_1} + \frac{c}{r} + \frac{hs}{\delta} \quad (3.13)$$

for all  $0 < s < A_*$  with

$$A_* = \frac{\gamma_1}{\gamma_1 - 1} \frac{\delta}{h} \left( K - \frac{c}{r} \right). \quad (3.14)$$

Note that when  $h = 0$  the condition (3.12) fails to hold, so that  $A_* < B_* = K/\gamma$  cannot occur in that case.

3.2. From now on let us consider the jump-diffusion case  $\theta \neq 0$  and for the integrability of jumps assume that  $\theta < 1$ . By means of straightforward calculations we reduce equation (2.9) to the form

$$-(r + \lambda)V(s) + (r - \delta + \zeta)sV'(s) + \frac{\eta^2}{2}s^2V''(s) - \alpha\lambda s^\alpha G(s) = -(c + hs) \quad (3.15)$$

with  $\alpha = 1/\theta$  and  $\zeta = -\lambda\theta/(1 - \theta)$ , where taking into account conditions (2.10)-(2.11) we set

$$G(s) = -\int_s^B V(z) \frac{dz}{z^{\alpha+1}} + \frac{\gamma B^{1-\alpha}}{1-\alpha} \text{ if } \alpha = 1/\theta > 1 \text{ and } B \leq A = \frac{K}{\gamma} \quad (3.16)$$

$$G(s) = -\int_s^A V(z) \frac{dz}{z^{\alpha+1}} + \frac{\gamma(K/\gamma)^{1-\alpha}}{\alpha(1-\alpha)} - \frac{KA^{-\alpha}}{\alpha} \text{ if } \alpha = 1/\theta > 1 \text{ and } A \leq B = \frac{K}{\gamma} \quad (3.17)$$

$$G(s) = \int_0^s V(z) \frac{dz}{z^{\alpha+1}} \text{ if } \alpha = 1/\theta < 0 \quad (3.18)$$

for all  $0 < s < A \wedge B$ . Then, from (3.15) and (3.16)-(3.18) it follows that the function  $G(s)$  solves the following (third-order) ordinary differential equation

$$\begin{aligned} & \frac{\eta^2 s^3}{2} G'''(s) + [\eta^2(\alpha + 1) + r - \delta + \zeta] s^2 G''(s) \\ & + \left[ (\alpha + 1) \left( \frac{\eta^2 \alpha}{2} + r - \delta + \zeta \right) - (r + \lambda) \right] s G'(s) - \alpha \lambda G(s) = -s^{-\alpha}(c + hs) \end{aligned} \quad (3.19)$$

for  $0 < s < A \wedge B$ , which has the general solution

$$G(s) = C_1 \frac{s^{\beta_1}}{\beta_1} + C_2 \frac{s^{\beta_2}}{\beta_2} + C_3 \frac{s^{\beta_3}}{\beta_3} - \frac{cs^{-\alpha}}{r\alpha} + \frac{hs^{1-\alpha}}{\delta(1-\alpha)} \quad (3.20)$$

where  $C_1, C_2$  and  $C_3$  are some arbitrary constants and  $\beta_3 < \beta_2 < \beta_1, \beta_i \neq 0$  for  $i = 1, 2, 3$ , are the real roots of the corresponding (characteristic) equation

$$\begin{aligned} & \frac{\eta^2}{2} \beta^3 + \left[ \eta^2 \left( \alpha - \frac{1}{2} \right) + r - \delta + \zeta \right] \beta^2 \\ & + \left[ \alpha \left( \frac{\eta^2(\alpha - 1)}{2} + r - \delta + \zeta \right) - (r + \lambda) \right] \beta - \alpha \lambda = 0. \end{aligned} \quad (3.21)$$

Therefore, differentiating both sides of the formulas (3.16)-(3.18) we obtain that the integro-differential equation (3.15) has the general solution

$$V(s) = C_1 s^{\gamma_1} + C_2 s^{\gamma_2} + C_3 s^{\gamma_3} + \frac{c}{r} + \frac{hs}{\delta} \quad (3.22)$$

where we set  $\gamma_i = \beta_i + \alpha$  for  $i = 1, 2, 3$ . Observe that if  $\eta = 0$  and  $r - \delta + \zeta \neq 0$  then it is seen that (3.19) degenerates into a second-order differential equation, and in that case we can put  $C_3 = 0$  in (3.20) as well as in (3.22), while the roots of equation (3.21) are explicitly given by

$$\beta_i = \frac{r + \lambda}{2(r - \delta + \zeta)} - \frac{\alpha}{2} - (-1)^i \sqrt{\left(\frac{r + \lambda}{2(r - \delta + \zeta)} - \frac{\alpha}{2}\right)^2 + \frac{\alpha\lambda}{r - \delta + \zeta}} \quad (3.23)$$

for  $i = 1, 2$ . Note that if  $\eta = 0$  and  $r - \delta + \zeta = 0$  then (3.19) degenerates into a first-order differential equation, and in that case we can put  $C_2 = C_3 = 0$  in (3.20) as well as in (3.22), while the unique root of equation (3.21) is given by

$$\beta_1 = -\frac{\alpha\lambda}{r + \lambda}. \quad (3.24)$$

3.3. Let us now consider the case of negative jumps  $\alpha = 1/\theta < 0$ . Observe from (3.19) that then we have  $0 < \beta_2 < -\alpha < 1 - \alpha < \beta_1$  so that  $\alpha < \gamma_2 < 0 < 1 < \gamma_1$  with  $\gamma_i = \beta_i + \alpha$  for  $i = 1, 2$ , and if, in addition,  $\eta > 0$  then we have  $\beta_3 < 0$ . It thus follows that in (3.20) as well as in (3.22) we have  $C_2 = C_3 = 0$ , since otherwise  $G(s) \rightarrow \pm\infty$  and  $V(s) \rightarrow \pm\infty$  as  $s \downarrow 0$  that should be excluded by virtue of the facts that the value function (2.5) so that the function (3.18) are bounded under  $s \downarrow 0$ . Therefore, using straightforward calculations we obtain that in the same regions for  $K$  as defined in (3.7), (3.10) and (3.12) the solution of system (2.9)-(2.11)+(2.13) is given by the same formulas as in (3.8)-(3.9), (3.11) and (3.13)-(3.14), respectively, with  $\gamma_1 = \beta_1 + \alpha$ , where if  $\eta > 0$  then  $\beta_1$  is the largest root of equation (3.21), while if  $\eta = 0$  then  $\beta_1$  is given by (3.23).

3.4. Let us now consider the case of positive jumps  $\alpha = 1/\theta > 1$ . Observe that if, in addition,  $\eta > 0$  then we have  $\beta_3 < -\alpha < 1 - \alpha < \beta_2 < 0 < \beta_1$  so that  $\gamma_3 < 0 < 1 < \gamma_2 < \alpha < \gamma_1$  with  $\gamma_i = \beta_i + \alpha$ , where  $\beta_i$  for  $i = 1, 2, 3$  are the roots of equation (3.21). It thus follows that in (3.20) as well as in (3.22) we have  $C_3 = 0$ , since otherwise  $V(s) \rightarrow \pm\infty$  as  $s \downarrow 0$  that should be excluded by virtue of the fact that the function (2.5) is bounded under  $s \downarrow 0$ . Note that if, in addition,  $\eta = 0$  and  $r - \delta + \zeta > 0$  with  $\zeta = -\lambda\theta/(1 - \theta)$  then we have  $1 - \alpha < \beta_2 < 0 < \beta_1$  so that  $1 < \gamma_2 < \alpha < \gamma_1$  with  $\gamma_i = \beta_i + \alpha$ , where  $\beta_i$  for  $i = 1, 2$  are given by (3.23). Hence, applying conditions (3.16)-(3.17), (2.10) and (2.13)

to the functions (3.20) and (3.22), respectively, we get that if  $B < A = K/\gamma$  then the following equalities hold

$$C_1 \frac{B^{\gamma_1}}{\beta_1} + C_2 \frac{B^{\gamma_2}}{\beta_2} - \frac{c}{r\alpha} + \frac{hB}{\delta(1-\alpha)} = \frac{\gamma B}{1-\alpha} \quad (3.25)$$

$$C_1 B^{\gamma_1} + C_2 B^{\gamma_2} + \frac{c}{r} + \frac{hB}{\delta} = \gamma B \quad (3.26)$$

$$\gamma_1 C_1 B^{\gamma_1} + \gamma_2 C_2 B^{\gamma_2} + \frac{hB}{\delta} = \gamma B \quad (3.27)$$

and if  $A < B = K/\gamma$  then the following equalities hold

$$C_1 \frac{A^{\gamma_1}}{\beta_1} + C_2 \frac{A^{\gamma_2}}{\beta_2} - \frac{c}{r\alpha} + \frac{hA}{\delta(1-\alpha)} = \frac{K}{\alpha(1-\alpha)} \left( \frac{\gamma A}{K} \right)^\alpha - \frac{K}{\alpha} \quad (3.28)$$

$$C_1 A^{\gamma_1} + C_2 A^{\gamma_2} + \frac{c}{r} + \frac{hA}{\delta} = K \quad (3.29)$$

$$\gamma_1 C_1 A^{\gamma_1} + \gamma_2 C_2 A^{\gamma_2} + \frac{hA}{\delta} = 0. \quad (3.30)$$

Thus, solving the systems (3.25)-(3.27) and (3.28)-(3.30) we get that in this case there are also three regions for  $K$  with qualitatively different (nontrivial) solutions to the free-boundary problem. Namely, by means of straightforward calculations we obtain that if the condition

$$K > \frac{\alpha-1}{\alpha} \frac{\gamma_1}{\gamma_1-1} \frac{\gamma_2}{\gamma_2-1} \frac{\gamma\delta}{\gamma\delta-h} \frac{c}{r} \quad (3.31)$$

holds then  $B_* < A_* = K/\gamma$  and the solution of system (2.9)-(2.11)+(2.13) is given by

$$V(s; B_*) = \frac{1}{\alpha(\beta_1 - \beta_2)} \frac{c}{r} \left( \frac{\beta_1 \gamma_2}{\gamma_1 - 1} \left( \frac{s}{B_*} \right)^{\gamma_1} - \frac{\beta_2 \gamma_1}{\gamma_2 - 1} \left( \frac{s}{B_*} \right)^{\gamma_2} \right) + \frac{c}{r} + \frac{hs}{\delta} \quad (3.32)$$

for all  $0 < s < B_*$  with

$$B_* = \frac{\alpha-1}{\alpha} \frac{\gamma_1}{\gamma_1-1} \frac{\gamma_2}{\gamma_2-1} \frac{\delta}{\gamma\delta-h} \frac{c}{r}, \quad (3.33)$$

if the condition

$$\frac{\alpha-1}{\alpha} \frac{\gamma_1 \gamma_2 \gamma \delta}{(\gamma_1-1)(\gamma_2-1)(\gamma\delta-h) + (\alpha-1)\gamma\delta} \frac{c}{r} \leq K \leq \frac{\alpha-1}{\alpha} \frac{\gamma_1}{\gamma_1-1} \frac{\gamma_2}{\gamma_2-1} \frac{\gamma\delta}{\gamma\delta-h} \frac{c}{r} \quad (3.34)$$

holds then  $A_* = B_* = K/\gamma$  and the solution of system (2.9)-(2.11) is given by

$$V(s; K/\gamma) = \frac{\beta_1}{\beta_1 - \beta_2} \left( \frac{\gamma_2 - 1}{\alpha - 1} \frac{\gamma\delta - h}{\delta} \frac{K}{\gamma} - \frac{\gamma_2}{\alpha} \frac{c}{r} \right) \left( \frac{\gamma s}{K} \right)^{\gamma_1} \quad (3.35)$$

$$- \frac{\beta_2}{\beta_1 - \beta_2} \left( \frac{\gamma_1 - 1}{\alpha - 1} \frac{\gamma\delta - h}{\delta} \frac{K}{\gamma} - \frac{\gamma_1}{\alpha} \frac{c}{r} \right) \left( \frac{\gamma s}{K} \right)^{\gamma_2} + \frac{c}{r} + \frac{hs}{\delta}$$

for all  $0 < s < K/\gamma$ , while if the condition

$$\frac{c}{r} < K < \frac{\alpha - 1}{\alpha} \frac{\gamma_1 \gamma_2 \gamma \delta}{(\gamma_1 - 1)(\gamma_2 - 1)(\gamma\delta - h) + (\alpha - 1)\gamma\delta} \frac{c}{r} \quad (3.36)$$

holds then  $A_* < B_* = K/\gamma$  and the solution of system (2.9)-(2.11)+(2.13) is given by

$$V(s; A_*) = -\frac{1}{\beta_1 - \beta_2} \left( \gamma_2 \left( K - \frac{c}{r} \right) - (\gamma_2 - 1) \frac{hA_*}{\delta} \right) \left( \frac{s}{A_*} \right)^{\gamma_1} \quad (3.37)$$

$$+ \frac{1}{\beta_1 - \beta_2} \left( \gamma_1 \left( K - \frac{c}{r} \right) - (\gamma_1 - 1) \frac{hA_*}{\delta} \right) \left( \frac{s}{A_*} \right)^{\gamma_2} + \frac{c}{r} + \frac{hs}{\delta}$$

for all  $0 < s < A_*$ , where  $A_*$  is determined as the unique solution of the equation

$$\left( \frac{\gamma A}{K} \right)^\alpha - \frac{\alpha(\gamma_1 - 1)(\gamma_2 - 1)}{\beta_1 \beta_2} \frac{h}{\delta} \frac{A}{K} + \frac{(\alpha - 1)\gamma_1 \gamma_2}{\beta_1 \beta_2 K} \left( K - \frac{c}{r} \right) = 0. \quad (3.38)$$

Note that when  $h = 0$  equation (3.38) admits the explicit solution

$$A_* = \frac{K}{\gamma} \left( \frac{(1 - \alpha)\gamma_1 \gamma_2}{\beta_1 \beta_2 K} \left( K - \frac{c}{r} \right) \right)^{1/\alpha}. \quad (3.39)$$

3.5. Let us finally consider the case  $\eta = 0$  and  $\alpha = 1/\theta > 1$  with  $r - \delta + \zeta \leq 0$  and  $\zeta = -\lambda\theta/(1 - \theta)$ . Observe that if, in addition,  $r - \delta + \zeta < 0$  then we have  $\beta_2 < -\alpha < 1 - \alpha < \beta_1 < 0$  so that  $\gamma_2 < 0 < 1 < \gamma_1$  with  $\gamma_i = \beta_i + \alpha$ , where  $\beta_i$  for  $i = 1, 2$  are given by (3.23). It follows that in (3.20) as well as in (3.22) we have  $C_2 = C_3 = 0$ , since otherwise  $V(s) \rightarrow \pm\infty$  as  $s \downarrow 0$  that should be excluded by virtue of the fact that the function (2.5) is bounded under  $s \downarrow 0$ . Note that if, in addition,  $r - \delta + \zeta = 0$  then we have  $1 - \alpha < \beta_1 < 0$  so that  $\gamma_1 > 1$  with  $\gamma_1 = \beta_1 + \alpha$ , where  $\beta_1$  is given by (3.24). Hence, applying conditions (3.16)-(3.17) and (2.10) to the functions (3.20) and (3.22), respectively, we get that if  $B \leq A = K/\gamma$  then the following equalities hold

$$C_1 \frac{B^{\gamma_1}}{\beta_1} - \frac{c}{r\alpha} + \frac{hB}{\delta(1 - \alpha)} = \frac{\gamma B}{1 - \alpha} \quad (3.40)$$

$$C_1 B^{\gamma_1} + \frac{c}{r} + \frac{hB}{\delta} = \gamma B \quad (3.41)$$

and if  $A \leq B = K/\gamma$  then the following equalities hold

$$C_1 \frac{A^{\gamma_1}}{\beta_1} - \frac{c}{r\alpha} + \frac{hA}{\delta(1-\alpha)} = \frac{K}{\alpha(1-\alpha)} \left( \frac{\gamma A}{K} \right)^\alpha - \frac{K}{\alpha} \quad (3.42)$$

$$C_1 A^{\gamma_1} + \frac{c}{r} + \frac{hA}{\delta} = K. \quad (3.43)$$

Thus, solving the systems (3.40)-(3.41) and (3.42)-(3.43) we may conclude that, in contrast to the previous parts, in this case there are only two regions for  $K$  with qualitatively different (nontrivial) solutions to the free-boundary problem. Namely, by means of straightforward calculations we obtain that if the condition

$$K \geq \frac{\alpha-1}{\alpha} \frac{\gamma_1}{\gamma_1-1} \frac{\gamma\delta}{\gamma\delta-h} \frac{c}{r} \quad (3.44)$$

holds then  $B_* \leq A_* = K/\gamma$  and the solution of system (2.9)-(2.11) is given by

$$V(s; B_*) = -\frac{\beta_1}{\alpha(\gamma_1-1)} \frac{c}{r} \left( \frac{s}{B_*} \right)^{\gamma_1} + \frac{c}{r} + \frac{hs}{\delta} \quad (3.45)$$

for all  $0 < s < B_*$  with

$$B_* = \frac{\alpha-1}{\alpha} \frac{\gamma_1}{\gamma_1-1} \frac{\delta}{\gamma\delta-h} \frac{c}{r}, \quad (3.46)$$

while if the condition

$$\frac{c}{r} < K \leq \frac{\alpha-1}{\alpha} \frac{\gamma_1}{\gamma_1-1} \frac{\gamma\delta}{\gamma\delta-h} \frac{c}{r} \quad (3.47)$$

holds then  $A_* \leq B_* = K/\gamma$  and the solution of system (2.9)-(2.11) is given by

$$V(s; A_*) = \left( K - \frac{c}{r} - \frac{hA_*}{\delta} \right) \left( \frac{s}{A_*} \right)^{\gamma_1} + \frac{c}{r} + \frac{hs}{\delta} \quad (3.48)$$

for all  $0 < s < A_*$ , where  $A_*$  is determined as the unique solution of the equation

$$\left( \frac{\gamma A}{K} \right)^\alpha - \frac{\alpha(\gamma_1-1)}{\beta_1} \frac{h}{\delta} \frac{A}{K} + \frac{(\alpha-1)\gamma_1}{\beta_1 K} \left( K - \frac{c}{r} \right) = 0. \quad (3.49)$$

Note that when  $h = 0$  equation (3.49) admits the explicit solution

$$A_* = \frac{K}{\gamma} \left( \frac{(1-\alpha)\gamma_1}{\beta_1 K} \left( K - \frac{c}{r} \right) \right)^{1/\alpha}. \quad (3.50)$$

Remark that in this case the smooth-fit conditions (2.13) fail to hold, that can be explained by the fact that when  $\eta = 0$  and  $0 < \theta < 1$  with  $r - \delta - \lambda\theta/(1-\theta) \leq 0$ , leaving the

continuation region  $(0, A_* \wedge B_*)$  the process  $S$  can pass through the boundary  $A_* \wedge B_* < K/\gamma$  only by jumping. Such an effect was earlier observed in [25]-[26] by solving some other optimal stopping problems for jump processes. According to the results in [1] the smooth-fit condition can fail to hold because the compound Poisson process  $J$  has finite variation.

## 4 Main result and proof

Taking into account the facts proved above, let us now formulate the main assertion of the paper.

**Theorem 4.1.** *Let the process  $S$  be given by (2.1) and assume that the standing assumptions  $0 < \delta < r$  and  $0 \leq h < \gamma\delta$  hold. Then the value function of the problem (2.5) admits the representation*

$$V_*(s) = \begin{cases} V(s; A_* \wedge B_*), & \text{if } 0 < s < A_* \wedge B_* \\ \gamma s, & \text{if } B_* \leq A_* \text{ and } s \geq B_* \\ K \vee \gamma s, & \text{if } A_* \leq B_* \text{ and } s \geq A_* \end{cases} \quad (4.1)$$

and the optimal stopping times  $\sigma_*$  and  $\tau_*$  have the structure (2.6)-(2.7), where the function  $V(s; A_* \wedge B_*)$  and the boundaries  $A_*$  and  $B_*$  are specified as follows:

(i) if  $\eta > 0$  and  $\theta = 0$  then under condition (3.7) we have  $B_* < A_* = K/\gamma$  and  $V(s; B_*)$  is given by (3.8) with  $B_*$  from (3.9), under condition (3.10) we have  $A_* = B_* = K/\gamma$  and  $V(s; K/\gamma)$  is given by (3.11), while under condition (3.12) we have  $A_* < B_* = K/\gamma$  and  $V(s; A_*)$  is given by (3.13) with  $A_*$  being the unique solution of (3.14), where  $\gamma_1$  is given by (3.2);

(ii) if  $\theta < 0$  then the assertion (i) holds with  $\gamma_1$  replaced by  $\beta_1 + 1/\theta$ , where  $\beta_1$  is the largest root of equation (3.21) in case  $\eta > 0$ , while  $\beta_1$  is given by (3.23) in case  $\eta = 0$ ;

(iii) if  $\eta > 0$  and  $0 < \theta < 1$  then under condition (3.31) we have  $B_* < A_* = K/\gamma$  and  $V(s; B_*)$  is given by (3.32) with  $B_*$  from (3.33), under condition (3.34) we have  $A_* = B_* = K/\gamma$  and  $V(s; K/\gamma)$  is given by (3.35), while under condition (3.36) we have  $A_* < B_* = K/\gamma$  and  $V(s; A_*)$  is given by (3.37) with  $A_*$  being the unique solution of

(3.38), where  $\gamma_i = \beta_i + 1/\theta$  and  $\beta_i$  for  $i = 1, 2$  are the two largest roots of equation (3.21);

(iv) if  $\eta = 0$  and  $0 < \theta < 1$  with  $r - \delta - \lambda\theta/(1 - \theta) > 0$  then the assertion (iii) holds with  $\beta_i$  for  $i = 1, 2$  given by (3.23);

(v) if  $\eta = 0$  and  $0 < \theta < 1$  with  $r - \delta - \lambda\theta/(1 - \theta) \leq 0$  then under condition (3.44) we have  $B_* \leq A_* = K/\gamma$  and  $V(s; B_*)$  is given by (3.45) with  $B_*$  from (3.46), while under condition (3.47) we have  $A_* \leq B_* = K/\gamma$  and  $V(s; A_*)$  is given by (3.48) with  $A_*$  being the unique solution of (3.49), where  $\gamma_1 = \beta_1 + 1/\theta$  and  $\beta_1$  is given by (3.23) in case  $r - \delta - \lambda\theta/(1 - \theta) < 0$ , while  $\beta_1$  is given by (3.24) in case  $r - \delta - \lambda\theta/(1 - \theta) = 0$ .

**Proof.** In order to verify the assertions stated above, it remains to show that the function (4.1) coincides with the value function (2.5) and the stopping times  $\sigma_*$  and  $\tau_*$  from (2.6)-(2.7) with the boundaries  $A_*$  and  $B_*$  specified above are optimal. For this, let us denote by  $V(s)$  the right-hand side of the expression (4.1). In this case, by means of straightforward calculations and the assumptions above it follows that the function  $V(s)$  solves the system (2.9)-(2.11), and conditions (2.13) are satisfied when either  $\eta > 0$ , or  $\theta < 0$ , or  $0 < \theta < 1$  with  $r - \delta - \lambda\theta/(1 - \theta) > 0$  holds. In addition, we note that  $V(s)$  can be written as a difference of two convex functions. Then, applying Itô-Tanaka-Meyer formula (see, e.g., [13], Chapter V, Theorem 5.52, or [27], Chapter IV, Theorem 51) to  $e^{-rt}V(S_t)$ , we obtain

$$\begin{aligned} e^{-rt}V(S_t) = & V(s) + \int_0^t e^{-ru} (\mathbb{L}V - rV)(S_u) I(S_u \neq A_*, S_u \neq B_*, S_u \neq K/\gamma) du \\ & + M_t + \frac{1}{2} \int_0^t e^{-ru} \left( V'(K/\gamma+) - V'(K/\gamma-) \right) I(S_u = K/\gamma) d\ell_u \end{aligned} \quad (4.2)$$

where the process  $(\ell_t)_{t \geq 0}$ , the local time of  $S$  at the point  $K/\gamma$ , is given by

$$\ell_t = P_s - \lim_{\varepsilon \downarrow 0} \frac{1}{2\varepsilon} \int_0^t I(K/\gamma - \varepsilon < S_u < K/\gamma + \varepsilon) \eta^2 S_u^2 du \quad (4.3)$$

(see, e.g., [27], page 178, Corollary 3), and the process  $(M_t)_{t \geq 0}$  given by

$$\begin{aligned} M_t = & \int_0^t e^{-ru} V'(S_u) I(S_u \neq A_*, S_u \neq B_*, S_u \neq K/\gamma) \eta S_u dW_u \\ & + \int_0^t \int_0^\infty e^{-ru} \left( V(S_{u-} e^{\theta y}) - V(S_{u-}) \right) (\mu(du, dy) - \nu(du, dy)) \end{aligned} \quad (4.4)$$

is a local martingale with respect to  $P_s$  being a probability measure under which the process  $S$  starts at  $0 < s < K/\gamma$ . Note that when  $\eta = 0$  and  $r - \delta - \lambda\theta/(1 - \theta) = 0$ , the indicators in the formulas (4.2) and (4.4) can be set to one.

By the construction of  $V(s)$  in the previous section and using straightforward calculations it can be verified that  $(\mathbb{L}V - rV)(s) \leq -(c + hs)$  for all  $0 < s < A_*$  and  $(\mathbb{L}V - rV)(s) \geq -(c + hs)$  for all  $0 < s < B_*$ . Moreover, by means of standard arguments it can be shown that the function  $V(s; A_* \wedge B_*)$  is increasing (the derivative  $V'(s; A_* \wedge B_*)$  is positive) on the interval  $(0, A_* \wedge B_*)$ , and thus the property (2.12) also holds that together with (2.10)-(2.11) yields  $V(s) \geq \gamma s$  and  $V(s) \leq K \vee \gamma s$  for all  $s > 0$ . Observe that from (2.1) it is seen that when either  $\eta > 0$  or  $r - \delta - \lambda\theta/(1 - \theta) \neq 0$ , the time spent by the process  $S$  at the points  $A_*$ ,  $B_*$  and  $K/\gamma$  is of Lebesgue measure zero. Hence, from the expression (4.2) and the structure of the stopping times in (2.6)-(2.7) with  $0 < A_* \leq K/\gamma$  and  $0 < B_* \leq K/\gamma$  it follows that

$$L_{\sigma_* \wedge \tau} \leq \int_0^{\sigma_* \wedge \tau} e^{-ru} (c + hS_u) du + e^{-r(\sigma_* \wedge \tau)} V(S_{\sigma_* \wedge \tau}) \leq V(s) + M_{\sigma_* \wedge \tau} \quad (4.5)$$

$$U_{\sigma \wedge \tau_*} \geq \int_0^{\sigma \wedge \tau_*} e^{-ru} (c + hS_u) du + e^{-r(\sigma \wedge \tau_*)} V(S_{\sigma \wedge \tau_*}) \geq V(s) + M_{\sigma \wedge \tau_*} \quad (4.6)$$

for any stopping times  $\sigma$  and  $\tau$  of the process  $S$  started at  $0 < s < K/\gamma$ .

Let  $(\tau_n)_{n \in \mathbb{N}}$  be an arbitrary localizing sequence of stopping times for the process  $(M_t)_{t \geq 0}$ . Then using (4.5)-(4.6) and the fact that, by construction, we have  $V(S_{\sigma_*}) = K \vee \gamma S_{\sigma_*}$  and  $V(S_{\tau_*}) = \gamma S_{\tau_*}$ , respectively, by means of the optional sampling theorem (see, e.g., [14], Chapter I, Theorem 1.39) we get

$$\begin{aligned} & E_s [L_{\tau \wedge \tau_n} I(\tau \wedge \tau_n < \sigma_*) + U_{\sigma_*} I(\sigma_* \leq \tau \wedge \tau_n)] \quad (4.7) \\ & \leq E_s \left[ \int_0^{\sigma_* \wedge \tau \wedge \tau_n} e^{-ru} (c + hS_u) du + e^{-r(\sigma_* \wedge \tau \wedge \tau_n)} V(S_{\sigma_* \wedge \tau \wedge \tau_n}) \right] \\ & \leq V(s) + E_s [M_{\sigma_* \wedge \tau \wedge \tau_n}] = V(s) \end{aligned}$$

$$\begin{aligned} & E_s [L_{\tau_*} I(\tau_* < \sigma \wedge \tau_n) + U_{\sigma \wedge \tau_n} I(\sigma \wedge \tau_n \leq \tau_*)] \quad (4.8) \\ & \geq E_s \left[ \int_0^{\sigma \wedge \tau_* \wedge \tau_n} e^{-ru} (c + hS_u) du + e^{-r(\sigma \wedge \tau_* \wedge \tau_n)} V(S_{\sigma \wedge \tau_* \wedge \tau_n}) \right] \\ & \geq V(s) + E_s [M_{\sigma \wedge \tau_* \wedge \tau_n}] = V(s) \end{aligned}$$

for all  $0 < s < K/\gamma$ . Taking into account the structure of the processes in (2.3)-(2.4) and the stopping times in (2.6)-(2.7) as well as the integrability of jumps of the process  $S$ , it can be shown that the property

$$E_s \left[ \sup_{t \geq 0} L_{(\sigma_* \vee \tau_*) \wedge t} \right] \leq E_s \left[ \sup_{t \geq 0} U_{(\sigma_* \vee \tau_*) \wedge t} \right] < \infty \quad (4.9)$$

holds for all  $0 < s < K/\gamma$  and the variables  $L_{\sigma_* \vee \tau_*}$  and  $U_{\sigma_* \vee \tau_*}$  are bounded on the set  $\{\sigma_* \vee \tau_* = \infty\}$ . Hence, letting  $n$  go to infinity and using Fatou's lemma, we obtain that for any stopping times  $\sigma$  and  $\tau$  the inequalities

$$E_s [L_\tau I(\tau < \sigma_*) + U_{\sigma_*} I(\sigma_* \leq \tau)] \leq V(s) \leq E_s [L_{\tau_*} I(\tau_* < \sigma) + U_\sigma I(\sigma \leq \tau_*)] \quad (4.10)$$

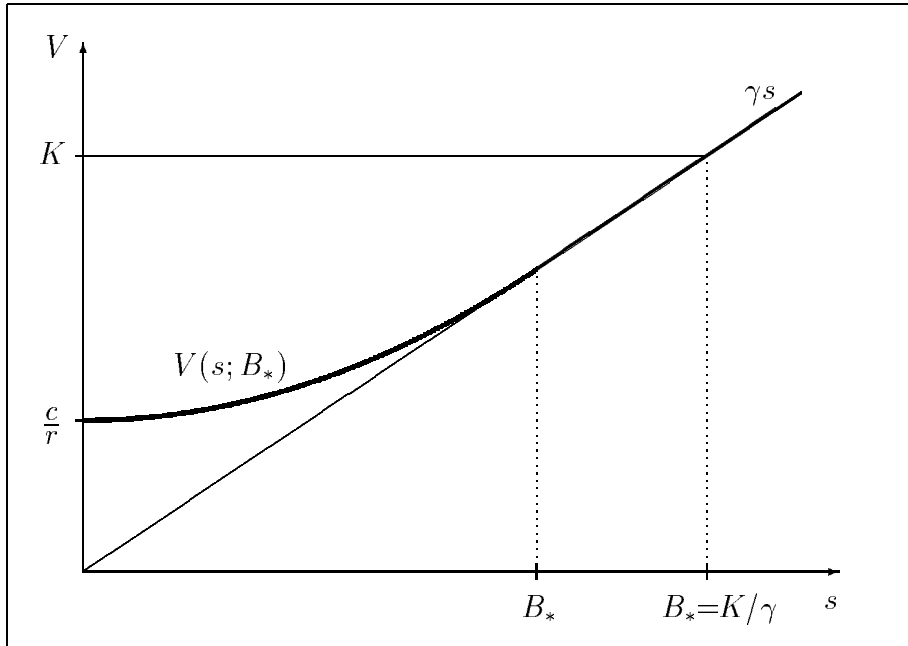
are satisfied for all  $0 < s < K/\gamma$ , from where the desired assertion follows directly. Inserting  $\sigma_*$  in place of  $\sigma$  and  $\tau_*$  in place of  $\tau$  into (4.10), we obtain that the equality

$$E_s [L_{\tau_*} I(\tau_* < \sigma_*) + U_{\sigma_*} I(\sigma_* \leq \tau_*)] = V(s) \quad (4.11)$$

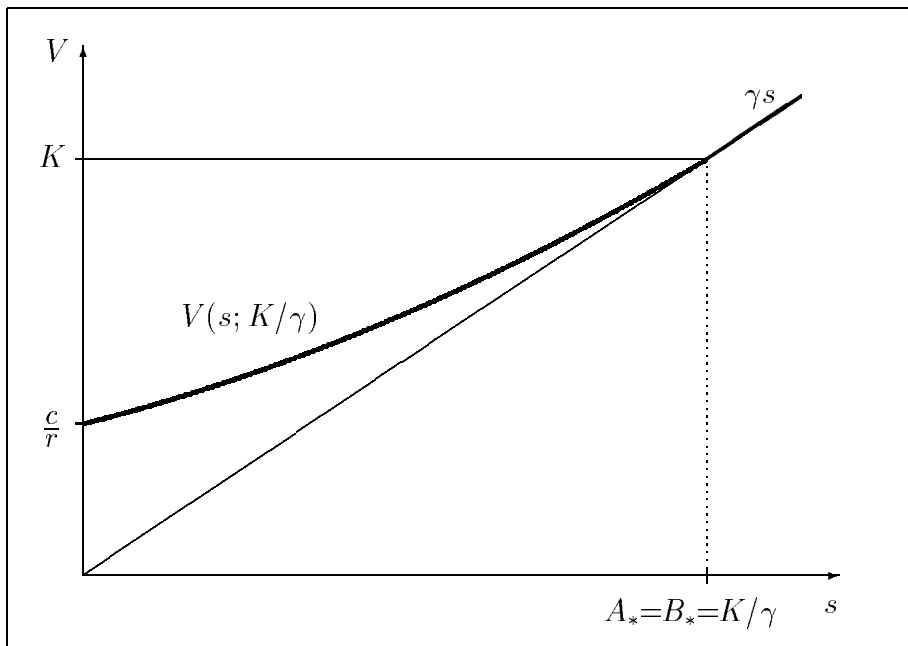
holds for all  $0 < s < K/\gamma$ .  $\square$

**Remark 4.2.** Let us assume that  $h = 0$ . In this case, if  $\theta \leq 0$  then condition (3.12) never holds, so that the situation  $A_* < B_* = K/\gamma$  cannot occur. On the other hand, if  $0 < \theta < 1$  then conditions (3.36) and (3.47) may be satisfied, and thus the situation  $A_* < B_* = K/\gamma$  turns out to be possible. This shows that the occurrence of positive jumps in the stock price process  $S$  may lead to a change in the structure of optimal stopping strategies for the problem (2.5).

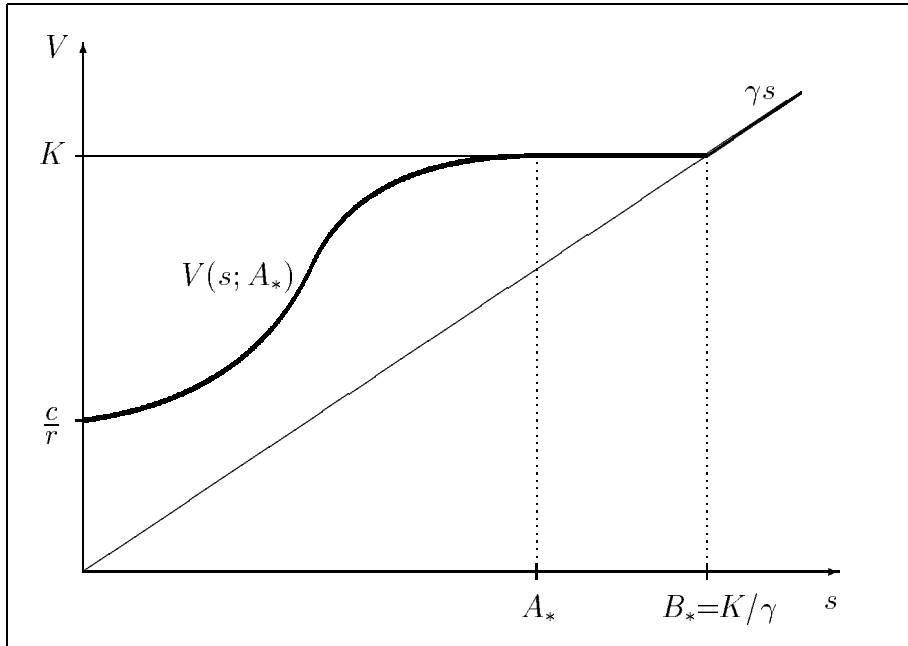
**Remark 4.3.** Let us assume that  $\eta = 0$  and  $0 < \theta < 1$  with  $r - \delta - \lambda\theta/(1 - \theta) \leq 0$ . In this case there is a single recall price  $K$  satisfying both (3.44) and (3.47) such that the situation  $A_* = B_* = K/\gamma$  occurs (signifying that the stock price process  $S$  should not be stopped before it exceeds the level  $K/\gamma$ ). This stays in contrast to the case when either  $\eta > 0$  or  $r - \delta - \lambda\theta/(1 - \theta) > 0$  holds, where, in general, a whole interval of recall prices  $K$  can exist for which  $A_* = B_* = K/\gamma$  is the solution (see (3.10) or (3.34)).



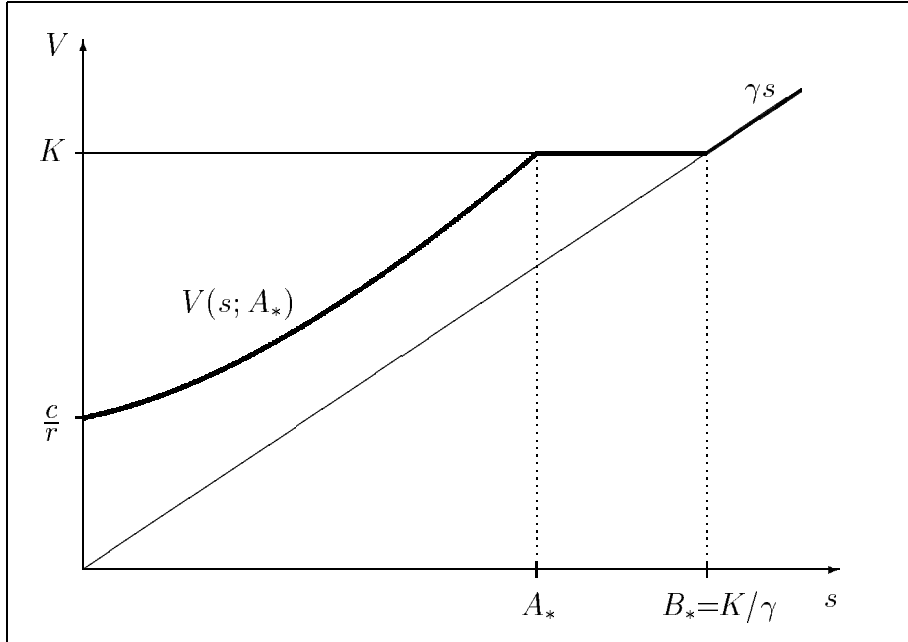
**Figure 1.** A computer drawing of the value function  $V_*(s)$  in the situation  $B_* < A_* = K/\gamma$



**Figure 2.** A computer drawing of the value function  $V_*(s)$  in the situation  $A_* = B_* = K/\gamma$



**Figure 3.** A computer drawing of the value function  $V_*(s)$  in the situation  $A_* < B_* = K/\gamma$  with smooth fit



**Figure 4.** A computer drawing of the value function  $V_*(s)$  in the situation  $A_* < B_* = K/\gamma$  without smooth fit

## 5 Conclusion

We have considered the convertible (callable) bond optimal stopping game in a jump-diffusion model with infinite time horizon. For continuous models, in the context of a firm value approach, the articles of Brennan and Schwartz [4] and Ingersoll [11]-[12] as well as the recent results of Sîrbu, Pikovsky and Shreve [31] tell us that under the standing assumption that the coupon payments are less than the interest rate on the recall price, that is  $c < rK$  (in the case  $h = 0$ ), the issuer never recalls the bond before the conversion value exceeds the recall price. This means that the initial optimal stopping game can be reduced to an optimal conversion problem. We recover this phenomenon for a reduced form model when the stock price can possess negative jumps (see Fig. 1). We note that in the latter case there is also a whole interval of recall prices  $K$  such that the stock price process reaches the level  $K/\gamma$  before being stopped by the holder or issuer (see Fig. 2).

In addition, in this paper it is also shown that the occurrence of positive jumps in the stock price process can cause the issuer to recall the bond earlier, that is even if  $\gamma s < K$ . The reason for this is the risk that the conversion value can jump over  $K$  that may lead to a higher payoff  $\gamma s > K$ . If there is either a diffusion term or a positive drift term, then the smooth-fit condition at the optimal boundary holds (see Fig. 3). An extreme situation can occur when the diffusion term vanishes and the price process merely consists of positive jumps and a negative drift. In the latter case, the issuer may recall the bond earlier and the smooth-fit condition fails to hold (see Fig. 4).

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